

AUSPIC

IOUS

ARTS

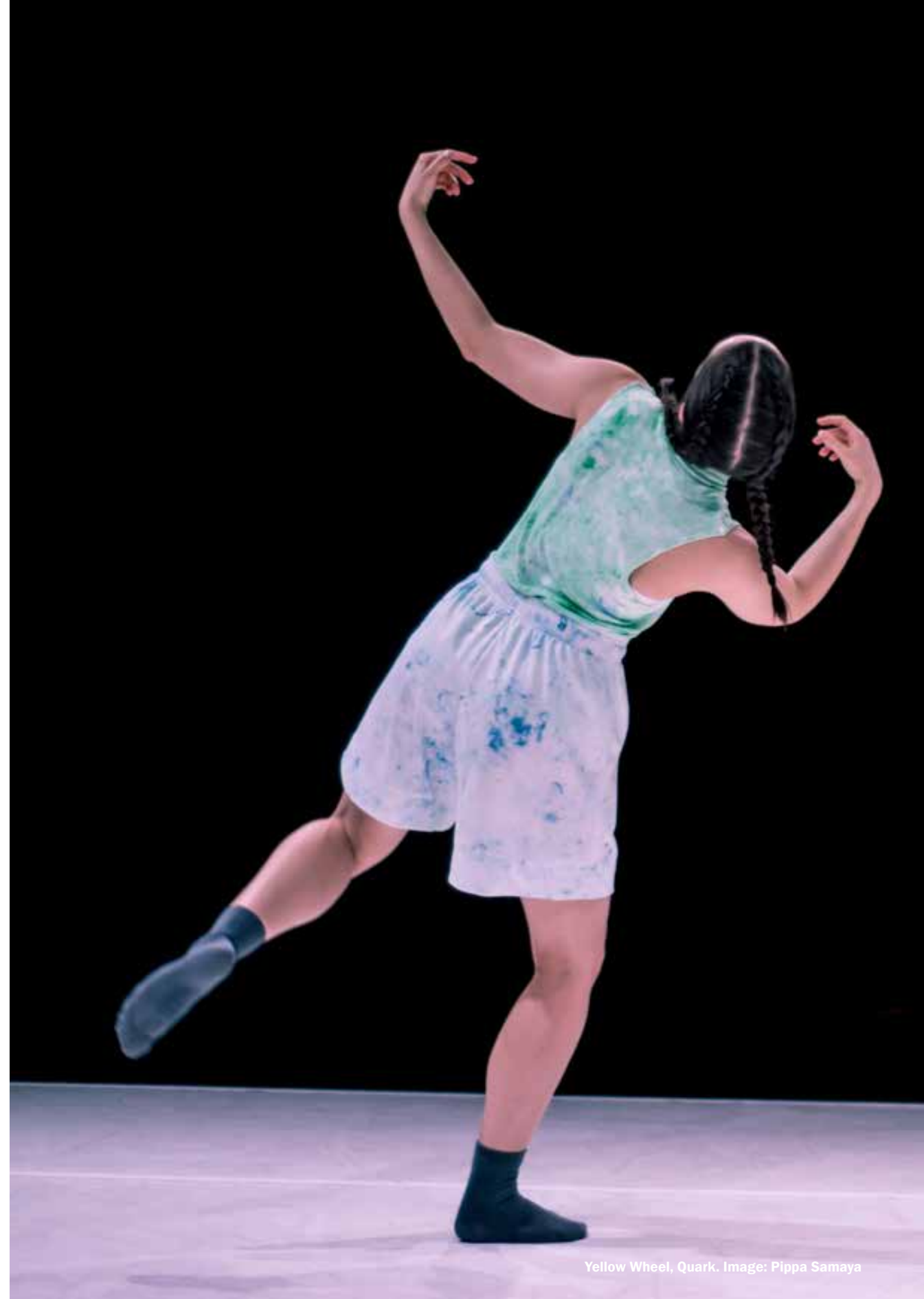
PROJECT

TS

2017



Adena Jacobs • Airileke Ingram • Alisha Abate • Bleach Festival • Fern Smith • Alison Halit • All the Queen's Men • Amanda Fairbanks • Amelia Ducker • AMES • Andrew Garton • Anna Bourozikos • Anna Lumb • Anne Richey • Anne Warner • Artistic Merit • Ash Flanders • Asha Bee Abraham • Ashley Dyer • Asking For Trouble • Aurora Van Mourik • Ayleen O'Hanlon • Barangaroo Delivery Authority • Bart Willoughby • Bec Reid • Ben Anderson • Ben Byrne • Benjamin Nichol & Liberty Gilbert • Black Apple Theatre Company • Black Cab Productions • Black Honey Company • Blindful • Bo Svoronos • Born in a Taxi • Bunk Puppets • Candice Feuerring • Candy Bowers • Carly Heard • Caroline Esbenshade • Caroline Meaden • Carolyn Warren-Langford • Cat Jones • Cat Pwiti • Cate Fowler • Cathy Hunt • Cazarine Barry • Caz Walsh • Chi Vu • Circus Trick Tease • Citizen Theatre • City of Maroondah • City of Melbourne • City of Port Phillip • Courtney Saville • Cypher Culture • Damian Callinan • Daniel von Jenatsch • Darebin City Council • Darebin Songwriters Guild • Dario Va Circa • Dave Houston • Dave Jones • David Brown • David Finnigan & Keith Armstrong • David Garner • Deaf Blind Victoria • Department of Education & Training • DIG Collective • Dislocate • Drop Bear Theatre • Dylan Beaconsfield • Elissa Goodrich • Eliza-Jane Gilchrist & Mark Penzak • Ella Leahaf • Emily Goddard • Evelyn Krape & Vivienne Nicholson • Finucane and Smith • Fipe Preuss • Fringe Wives Club • Gareth Hart • Gary Sweet • Geoff Dunstan • Georgia MacGuire • Georgina Luck • Glen Walton • Gravity Dolls • Gulsen Ozer • Hannah Cryle • Hannah Presley • Helen Herbertson • Helen Rickards • Hellen Sky • Here Studios • Hey Boss • Illumi-Nation Theatre • Indigo Perry • Ingrid Revaug • Isabel Hertaeg • James Brennan • James Lawson • James Pratt • Jane Woollard • Janet Watson-Kruse • Jason Maling & Robert Walton • Jean Tong • Jen Rae • Jenny Kemp • Jerome Hollerman • Jess Love • Jessica Wilson • Jo Lloyd • Jodee Mundy • Jodee Mundy Collaborations • Joel Evans • Joey Ruigrok • JOF • Jon Hammond • Jonathan Homsey • Joseph Chetcuti • Joseph Sherman • Justin Olstein • Kali Michailidis • Kate Baker • Kate Hood • Kate Hunter • Kate McDonald • Kath Papas • Katrina Rank • Keith Deverell • Kiera Brew Kurec • Lara Tumak • Latai Taumoepeau • Leisa Shelton • Lenine Bourke • Lisa Watson • Louise Howlett • Luke George



Yellow Wheel, Quark. Image: Pippa Samaya

Auspicious Arts Projects: Offering Assistance to the Obsessed

In 2014 we celebrated our 21st birthday with a big bash at the Northcote Town Hall for all staff, clients and friends old and new.

In 2018 we celebrated our 25th anniversary by the staff having a very nice, quiet lunch at Cumulus (highly recommended).

Hmmm..... Are we getting older?

Of course.

Are we changing?

No, not at all!

When Auspicious was first set up we agreed on five foundation principles:

That Auspicious Arts Projects Inc. would not seek funding, rather it would exist only on the income from auspice fees. We did not want to compete with artists for funding.

The Auspice fee would be 5%. This was what we started charging in 1993 and it has not changed.

We would have an open door policy. Every artist in any artform is welcome and we make no artistic judgements on the project.

The artist has control. When an artist chooses to work with us they decide on all the key creative aspects of the work, all financial priorities and how much of any given project they want us to auspice.

It's all about "Risk". We set up Auspicious to provide an umbrella under which artists could safely strive to make the most of their creative opportunities. All day every day we talk about the myriad of risks that artists face and obsess on ways to ensure all risks are managed and dealt with.

And we continue to grow.

In our first year Auspicious Arts was thrilled to celebrate having successfully auspiced 3 artists undertaking 3 projects that turned over \$27,000.

In our 25th year, we are prouder than ever to have auspiced 251 artists undertaking 439 projects turning over \$10.9 million and now employ seven full time staff.

This growth wasn't planned, expected or ever desired. It's a consequence of Auspicious providing an essential service to artists and allowing them to remain in control of their work.

And an ability to do this often difficult job really well.

Every artist who works with Auspicious will attest to the capability and diligence of the Auspicious staff. Thank you, Deirdre, Selene, Meg, Pippa, Lena, Irina and Bobbie. You are the embodiment of our single important task: *Offering assistance to the obsessed.*

John Paxinos
Executive Director



Maude Davey, Retro Futurisms. Image: Ponch Hawkes

Statement of Financial Position as at 31 December 2017

Assets	2017	2016
Current Assets		
Cash and Cash Equivalents	2,327,011	2,549,066
Trade and Other Receivables	827,956	976,167
Other Current Assets	<u>50,675</u>	<u>68,455</u>
Total Current Assets	3,205,642	3,593,678
Non-Current Assets		
Property, plant and equipment	13,443	21,051
Total Non-Current Assets	<u>13,443</u>	<u>21,051</u>
Total Assets	3,219,085	3,614,729
Liabilities		
Current Liabilities		
Trade and Other Payables	350,174	295,585
Short-Term Financial Liabilities	2,573,284	3,078,946
Current Tax Liabilities	0	147
Provisions	<u>14,025</u>	<u>13,372</u>
Total Current Liabilities	2,937,483	3,388,410
Non-Current Liabilities		
Long Term Provision Payable	25,113	18,724
Total Non-Current Liabilities	25,113	18,724
Total Liabilities	<u>2,962,596</u>	<u>3,407,134</u>
Net Assets	256,489	207,595
Equity		
Retained Profits	<u>256,489</u>	<u>207,595</u>
Total Equity	256,489	207,595

Statement of Profit and Loss for the Year January - December 2017

Revenue	2017	2016
Grants and Funding	2,788,317	2,005,166
Local Government	2,984,596	3,152,885
Event Income	3,703,055	3,394,551
Reimbursements and Transfers	<u>1,515,405</u>	<u>732,179</u>
Total Revenue	10,991,373	9,284,781
Expenses		
Salaries, Wages and Artist Fees	6,787,179	5,637,051
Wage Overheads & Allowances	1,052,681	988,430
Production Costs	1,761,554	1,630,355
Marketing	584,483	299,265
Overheads & Project Admin	<u>756,581</u>	<u>673,048</u>
Total Expenses	10,942,478	9,228,149
Surplus (Deficit)	48,894	56,632

**NICOLA
GUNN**

**TAMARA
SAULWICK**

**SISTERS
GRIMM**

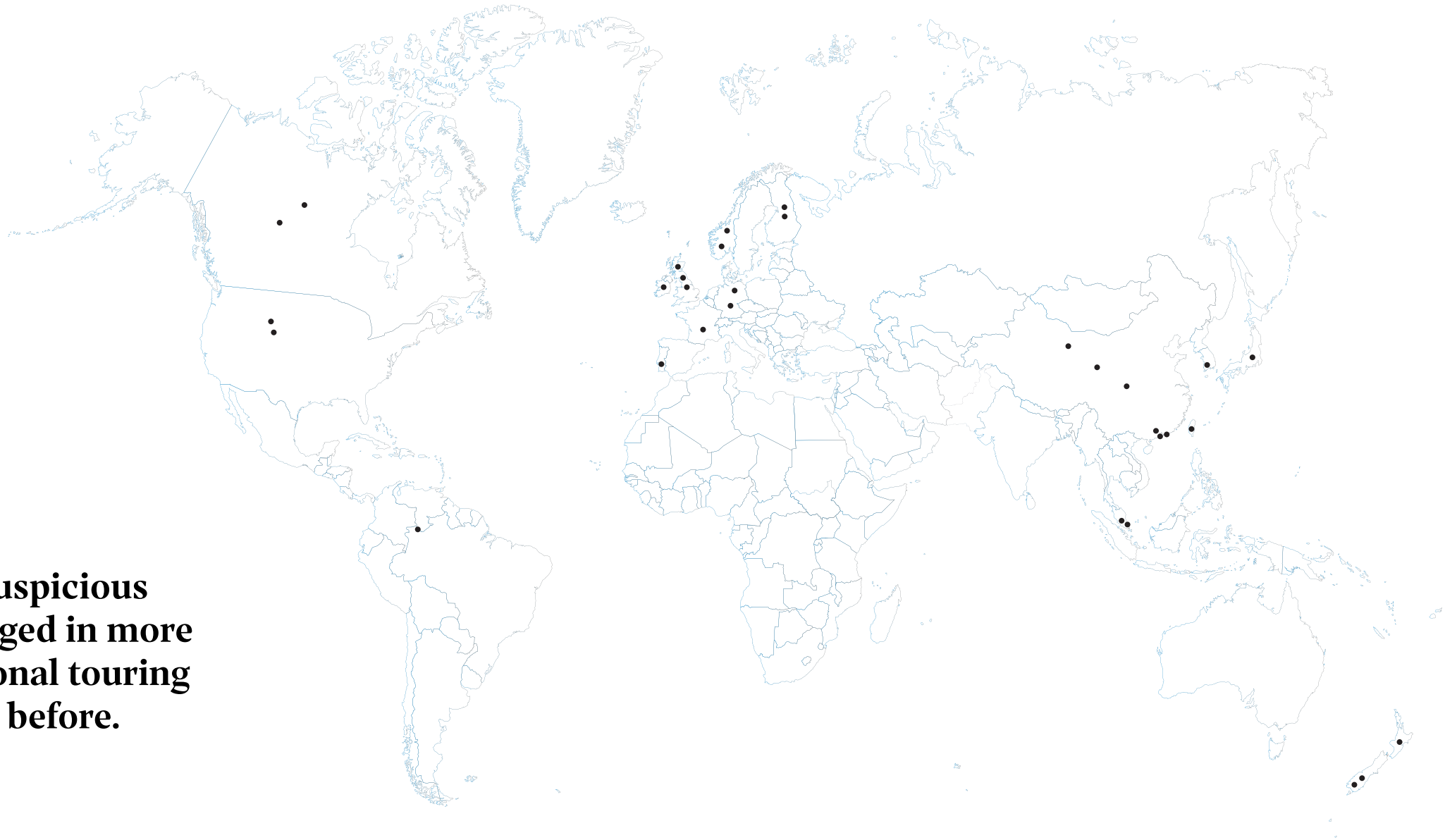
**FINUCANE
AND SMITH**

**THE
RABBLE**

**SARAH
WARD**

**JEFF
ACHEM**

**DAVID
FINNIGAN**



**HANNAH
CRYLE**

**MALIA
WALSH**

**WOLF
HEIDECKER**

**SALVADOR
DINOSAUR**

**BORN IN
A TAXI**

**SARAH
LOCKWOOD**

**LUKE
GEORGE**

**In 2017 Auspicious
Arts engaged in more
international touring
than ever before.**

3.7m

TOTAL BOX
OFFICE & FEES

137

SUCCESSFUL
FUNDING
APPLICATIONS

251

CLIENTS

439

PROJECTS

31

INTERNATIONAL
TOURS

2.7m

IN FUNDING
RECEIVED





Our thanks to our supremely hardworking team who supported a record number of clients and projects in 2017.

2017 Staff

John Paxinos
Executive Director

Deirdre O'Brien
Client Manager

Selene Bateman
Client Manager

Megan Williams
Client Manager

Pippa O'Brien
Assistant Client Manager /
Marketing Coordinator

Lena McMurray
Assistant Client Manager

Irina Agaronyan
Assistant Client Manager

Auspicious Arts Board

Salli Longmuir
President

Suzanne Daley
Vice President

John Paul Fischbach
Secretary

John Paxinos
Treasurer

Sue Hunt
Committee Member

Deirdre O'Brien
Committee Member

Selene Bateman
Committee Member

The following organisations provided funding and support to auspiced projects in 2017.

Arts Tasmania, Arts South Australia, Australia Council for the Arts, Adelaide City Council, Ballarat City Council, Boroondara City Council, Brimbank City Council, Darebin City Council, Gold Coast City Council, Maribyrnong City Council, Melbourne City Council, Melton City Council, Moreland City Council, Parramatta City Council, Port Phillip City Council, Stonnington City Council, Sydney City Council, Wyndham City Council, Yarra City Council, Creative Partnerships Australia, Creative Victoria, Department of Premier & Cabinet, Multicultural Arts Victoria, Regional Arts Victoria, The Japan Foundation, Victorian Aids Council, Yarra Ranges Council.





Maddie Flynn & Tim Humphrey • Madelynne Cornish & Philip Samartzis
Mandy Pickett • Mariaa Randall • Maryanne Lynch • Matt Scholten
Matthew Adey • Maude Davey • Maurial Spearim • Maybe Together
Megan Riedl • Mel Dodge • Melanie Lane • Melinda Hetzel • Melinda
Smith • Melissa Reeves • Michael Brennan • Michael Harbus-James
Michelle Heaven • Michelle Lee & Tanya Dickson • Mick Douglas
Mikelangelo • Mikelangelo and the Black Sea Gentlemen • Mikhaela
Muscat • Milke Productions • Nancy Atkin • Nancy Sposato & Cat Sewell
Naretha Williams • Natalie Cursio • Nicola Gunn • Nicola Stampa • Noah
Thompson • North of Eight • Not Yet It's Difficult • Olene Simon • One Fell
Swoop Circus • One Step at a Time Like This • Pants Down Circus
Patricia Cornelius • Paula Curotte • Penny Miles • Perri Cummings • Peta
Carlin • Ponch Hawkes • Poppy Seed Festival • POW Circus • Prue Lang
Rachel Duham • Rachel Leary • Raj Moodley • Rani Pramesti • Rebecca
Jensen • Richard Chambers • Riot Theatre • Rosalind Crisp • Rose Ertler
Rosemary Johns • Royal Children's Hospital • Ruth Langford • Sally
McLean • Salvador Dinosaur • Sam Watson • Samara Hersch • Sandra
Fiona Long • Sandra Parker • Sarah Austin • Sarah Houbolt • Sarah Howell
Sarah Kriegler • Sarah Lockwood • Sarah Sutherland • Sarah Ward
Scale Free Network • Sebastian Cunningham • Seesault • Setting Sun Film
Festival • She Said • Shelley Lasica • Shian Law • Shift Theatre
Shiree Pilkinton • Simon Bedford • Sisters Grimm • Stacey Baldwin
StART Community Art • Stephen Helper • Stephen Phillips • Stuck Pigs
Squealing • Susie Dee • Susie Thatcher & Robert Skinner • Tamara
Kohler • Tamara Russell • Tamara Saulwick • Tamara Saulwick & Peter
Knight • Tania Davidge • Tass Holmes • Tess Waters • The Decent People
The Gadfly's • The Rabble • The Shift Theatre • Tiffaney Bishop • Tilted
Projects • Tim Darbyshire • Tipping Point Australia • Toolangi Sculpture
Trail • Trash Test Dummies • Triage Live Art Collective • Tilted Projects
Tristan Meecham • Trudy Hellier • Vicki Couzens • Violet & Rose
Vivienne Rogis • Wāni Le Frère • Weave Movement Theatre • Wendy
Lasica • White Night Melbourne • Wolf Heidecker • Wyndham City
Council • Xavier O'Shannessy • Yana Taylor • Yolantha Morrigan • Youbi
Lee • Yspace • Yumi Umiumare • Zebastian Hunter



auspicious
arts
projects ^{inc}

offering assistance to the obsessed